

YOUPLUS is a modern, digital and fast-growing insurance brand with offices in Europe, Switzerland, Norway and Liechtenstein. We have the agility of a startup and a passionate team with an entrepreneurial spirit to execute at scale. With over 280 employees and growing, we dream big and want to make our dreams reality.

Our mission is to put the “I” back into “Insurance”. We want to create easy to understand digital life insurance products that empower both insureds and their brokers to be in control of their insurance solutions. It feels energizing to work on something you care about, with people you enjoy spending time with and to have a tangible impact on an organization. That’s why we are committed to building a collaborative and inclusive workplace for the people making this happen, both physically and virtually.

Senior Legal Counsel Switzerland & Austria (80-100%)
at YOUPLUS (Pfäffikon (SZ) and remote

Come join us in our journey! We are seeking a Senior Legal Counsel for Switzerland and Austria to join our Legal team. We need to grow the legal function to meet the expanding needs of our company and our customers. As Senior Legal Counsel Switzerland and Austria you will be an integral part of meeting those needs. You will be advising and working collaboratively with multiple teams across the growing organization.

What it is like to work with YOUPLUS:
Here is what you will do day-to-day:

Reporting to the Head of Legal of the Alpine Region and be responsible for handling commercial legal matters and help in the success of our New Business teams in Switzerland and Austria:
Draft, negotiate and review a wide variety of complex contracts, including partnerships and collaboration agreements, vendor agreements, broker agreements, service agreements, investment agreements, advertising agreements, NDA’s and marketing materials SaaS, IaaS, enterprise and license agreements as well as insurance and reinsurance related documents and general conditions, portal and website solutions and social media content;
Advise customer service and other functions on policy questions as well as in litigations;
Oversee the New Business Switzerland negotiations with new partners, brokers, asset managers and other third parties;
Build effective processes for the business function and customer service, including through the creation and maintenance of playbooks, contract templates, self-help workflows and Q&A’s;
Maintaining an overview over Swiss and Austrian contracts in the in-house contract database;
Partner closely with our Finance, IT, Security teams to scale existing processes to Switzerland / Austria;
Support the Head of Legal of the Alpine Region in group-wide projects and tasks relating to Switzerland and Austria as well as with regulatory filings for this region;
External counsel management for Switzerland and Austria.

This is what we are looking for:

Admitted to the Bar in Switzerland with 3+ years of combined legal experience in a law firm and in an in-house legal department with an insurance company. Experience with Austrian markets would be a plus. In-house experience, especially in an insurance company, strongly preferred.

Experience in drafting, negotiating, and acting as a strategic partner to the New Business teams to enter into agreements and to draft insurance product documentation;

Experience in setting up processes for the business;

Experience with business plan filings and regulators is a plus;

Attention to detail and the ability to follow through in a fast-paced environment;

A team player mindset (no job is too big or too small);

A collaborative approach and demonstrated ability to work well under pressure, cross-functionally and independently.

Excellent oral and written skills in English and German, French and Italian are a plus.

Have we aroused your interest?

Don't hesitate, we look forward to receiving your complete application documents by e-mail or post. For further information, please contact Daniela Durisch-Vögeli on 00423 239 30 43 or by e-mail

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